

# REQUEST FOR EXPRESSIONS OF INTEREST (CONSULTING SERVICES – INDIVIDUAL SELECTION)

NIGERIA DISTRIBUTION SECTOR RECOVERY PROGRAM (DISREP) CREDIT NO: 9206-NG PROJECT ID No. P172891

Date: 18th November, 2024

**ASSIGNMENT TITLE:** Consultancy services for Project Coordinator for DISREP Program.

#### REFERENCE NO.: DISREP-BPE-PIU

#### 1.0 Introduction

The Federal Government of Nigeria has received a credit from through the Presidential Metering Initiative (PMI) from the World Bank under the International Bank for Reconstruction and Development (IBRD) toward the cost of the Distribution Sector Recovery Program (DISREP) and intends to apply part of the proceeds for consulting services. The Bank agrees to lend to the Federal Government the amount of **Five Hundred Million United States Dollars (USD500,000,000)**, to assist in financing the DISREP program.

#### 2.0 Background

2.1 The objective of the DISREP Operation is to improve the financial and technical performance of the DISCOs. The operation consists of the **Program** and the **Project** as follows:

#### 2.2 The Program (Program for Results, PforR)

- 2.2.1The fund is meant for the implementation of the PIP of each DISCO in the following results areas:
- 2.2.2 **Improving DISCO performance**, including improved quality of service provided to customers, reduce of aggregate technical, commercial and collection (ATC&C) losses, regularize customers and increase connections (leading to increased access and load growth) and improve the ability to monitor and control network performance and collection processes:
- 2.2.3 Enabling diversification of commercial options for DISCOs to supply their demand, including rehabilitating medium voltage (MV) and low voltage (LV) distribution lines as well as rehabilitating and increasing transformer capacity which will improve the ability of DISCOs to handle sufficient power supply to meet customer demand and increase DISCOs' potential to access new commercial supply options such as purchasing power directly from generation companies (GENCOs) or embedded generators, such as decentralized renewables; and
- 2.2.4 Strengthening governance and transparency of the DISCOs, including support for and establishment of Management Information Systems (MIS).

# 2.3 The Project (Investment Project Financing, IPF)

- 2.3.1 Bulk procurement of customer/retail meters and meter data management systems for DISCOs. Financing of bulk procurement of customer and retail level meters and meter data management systems (MDMS) for installation at the DISCOs; transportation of meters to DISCO warehouses.
- 2.3.2 NERC Data Aggregation Platform (DAP). Support for the scoping and implementation of a comprehensive DAP within NERC.
- 2.3.3 **DISREP Implementation Support.** Support for the establishment of Project Management Units (PMU) within BPE and the appointment of an Independent Verification Agent (IVA) or Consultant; capacity building for implementation of the Program Action Plan.

## 2.3.4 Technical Assistance:

- (a) Capacity Building. Development of a DISCO capacity building program to support DISCOs in strengthening their operations and process to suit their current operating environment as well as to suit the development of the market in the future, including new business models, the transition to a fully competitive market, climate change mitigation in the distribution sector, and climate-resilient distribution infrastructure, innovative approaches to identify gender gaps and development of gender strategies.
- (b) Support for the Power Sector Working Group. Provision of technical assistance to the Power Sector Working Group (PSWG) to strengthen its capacity to monitor and oversee PSRP implementation.
- (c) Design of a Power Consumer Assistance Fund. Support to the Borrower's Ministry of Power (MOP) and NERC in the design of a social safety net program designated as the "Consumer Assistance Fund".

## 3.0 Objective of the Consultancy

3.1 The main objective of the project coordinator is to lead the DISREP implementation arrangement. The coordinator is to head DISREP-PIU to provide support to the monitoring and oversight function expected of the project. This oversight function is aimed at achieving results as it implements it assigned roles of (i) monitoring and

- coordinating the DISREP implementation and providing relevant support to the relevant committees; (ii) carries out its assigned functions for management of DISREP Financing Plan funds; and (iii) implements the PforR component while contributing to the Technical Assistance component of the DISREP.
- 3.2 The PIU Project Coordinator will be the primary person responsible for ensuring that BPE carries out its responsibilities as the client for the DISREP Project. The PIU manager will ensure that the management, operational, financial, procurement, monitoring and evaluation responsibilities of the PIU are carried out consistently with the project design and as detailed in the project operations manual (POM). The coordinator will also ensure that DISREP activities are adhere to all World Bank's requirements while being responsible for donor relations under the leadership of the BPE energy department.

#### 4.0 Qualifications, Specialized Knowledge and Experience and Competencies:

- 4.1 The following qualifications and experience are required of the Project Coordinator.
  - The consultant must have a minimum qualification of master's degree in any of the following areas: Electrical Engineering, Economics, Finance or any other relevant field.
  - Minimum of 10 years of professional experience with 5 years of relevant experience in project management and the Nigeria power sector.
  - Familiarity with the energy sector, transmission, and distribution utilities.
  - Understanding of the regulatory environment and challenges faced by the energy sector in Nigeria
  - Proven experience in engaging with multiple stakeholders, including government agencies, donor organizations, contractors, and local communities.
  - Strong negotiation and conflict resolution skills.
  - Experience in budgeting, financial reporting, and ensuring cost-effective delivery of project outcomes.
  - Understanding of procurement processes and financial regulations associated with donor-funded projects.
  - Experience in working with donor agencies and multiple stakeholders including MDA will be highly valued.
  - Demonstrable proficiency in Microsoft Office programs.
  - Fluency in spoken English required with excellent written English skills, including sound report-writing skills.
  - Proven ability to work under pressure and meet strict deadlines.
  - Proven ability to work effectively as part of a team.
  - Demonstrated delivery focus that balances a responsive and proactive approach.
  - Excellent leadership and people management skills.

## 5.0 Selection Criteria

5.1 The Consultant shall be selected through the Individual Consultant Selection (IC) in accordance with the procedures set out in the World Bank's "Procurement Regulations for IPF Borrowers" 4<sup>th</sup> Edition, available on www.worldbank.org/procurement.

## 6.0 Reporting and Work Conduct

6.1 The PIU Project Coordinator will operate at the BPE headquarters in Abuja. The Project coordinator will be supervised by the Director General (BPE) through the office of the Director of Energy BPE. It is expected that the coordinator will submit semi-annual operational reports to the BPE Director of Energy on activities undertaken during the reporting period. The coordinator will liaise with the World Bank and other stakeholders including the Discos participating in the DISREP program (PforR and IPF).

## $7.0 \quad Duration \, of \, the \, Consultancy$

7.1 The This is a term contract. The consultant will be expected to work up to a maximum of 240 working days annually till 30<sup>th</sup> May 2028. The renewal of the contract will be subject to satisfactory performance as determined by the BPE.

The attention of interested Consultants is drawn to Section III, paragraphs, 3.14, 3.16, and 3.17 of the World Bank's "Procurement Regulations for IPF Borrowers" 5<sup>th</sup> Edition ("Procurement Regulations"), setting forth the World Bank's policy on conflict of interest.

Further information can be obtained at the address below during office hours i.e. **0900 to 1700 hours**].

Expressions of interest must be delivered in a written form to the address below (in person, or by mail, or by e-mail) by  ${\bf 4}^{\rm th}$  **December 2024 by 5pm Nigerian local time.** 

Project Manager (World Bank-funded Projects)
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